

## Assessment of Knowledge of Essential Supply Chain Functions among HIV/AIDS Supply Chain Workforce in Nigeria

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### Abstract

*This study on assessment of knowledge of essential supply chain functions among HIV/AIDS supply chain workforce in Nigeria comprised of research objectives, questions and hypothesis. A pre-tested self-completed structured questionnaire (422) was administered to respondents, 396 were completed and returned, with a response rate of (93.8%). The respondents had received previous trainings and knowledge distribution of essential supply chain functions showed good knowledge in serving customers (84.8%), procurement (82.6%), logistics management information system (78.8%), monitoring and evaluation (77.5%) and product selection (71.0%) and capacity gaps in inventory strategy (48.7%), warehouse and distribution (48.0%), quantification (44.2%) and risk management (33.3%). The study revealed knowledge gaps in essential supply chain functions such as inventory strategy, warehouse and distribution, quantification and risk management among HIV/AIDS supply chain workforce. A reliability analysis was carried out on knowledge level of essential supply chain functions, Cronbach's alpha showed the questionnaire to reach acceptable reliability,  $\alpha = 0.925$ . Chi-square statistic revealed that knowledge of essential supply chain functions is a significant factor of HIV/AIDS supply chain workforce capacity ( $p < 0.05$ ). There is need to strengthen HIV/AIDS workforce capacity in the areas they are deficient to ensure effective provision of service and improved health outcomes.*

**Keywords:** HIV/AIDS, supply chain workforce, knowledge, supply chain functions.

### Introduction

Human resources have been noted as the most important part of a functional health system (WHO, 2000), and development of skilled workforce contributes to health systems strengthening (Schneider *et al.*, 2011). Health systems strengthening (HSS) is vital to achieving health-related Sustainable Development Goals (SDGs) and improved health outcomes (Leatherman *et al.*, 2010; Frenk, 2010; Fowkes *et al.*, 2016). There is a growing concern that without urgent improvements in the performance of health systems, the health-related Sustainable Development Goals will not be achieved because of lack of skilled human resources for health. It follows therefore that health systems that function well usually are staffed with adequate human resources possessing the right skills and motivation. Thus, the need for a well-trained and competent workforce, knowledgeable on essential supply chain functions to be engaged in

HIV/AIDS supply chain management. Human resources are recognized as a key performance driver within supply chains (Brown and Sankaranarayanan, 2014). Therefore, skilled workforce is essential for sustained progress in HIV/AIDS supply chain management in Nigeria. It is important to ensure existing workforce are well trained and given adequate mix of skills. The supply chain workforces are true lifesavers and improving the quality of HIV/AIDS supply chain workforce is vital. To ensure sustainable supply chain, a network of supply chain professionals with broad and vastly specialized expertise needs to be developed (Brown and Sankaranarayanan, 2014). Every cadre of supply chain workforce at every step till the last mile of the supply chain should be adequately trained such that only experts would deliver their task in a professional manner (UNICEF, 2014). Workforce knowledge is key for sustained progress in health supply chains and sustainable development (Brown and Sankaranarayanan, 2014).

Therefore, the present study seeks to assess knowledge of essential supply chain functions among HIV/AIDS supply chain workforce in Nigeria.

## Materials and Methods

### Selection of the area

The study was carried out in Abuja, the administrative and political centre of Nigeria. Abuja is the centre for policy development, coordination and monitoring of implementation of HIV/AIDS supply chain activities. It has boundary with four states; Kaduna state (north), Niger state (west), Nassarawa state (east) and Kogi state (south) (Ebele *et al.*, 2014). Abuja also serves as headquarter of many of the HIV/AIDS organizations from where they carry out their HIV/AIDS supply chain functions around the country.

### Sample size determination

Cochran's formula ( $n_0 = z^2pq/e^2$ ) for calculating representative sample size for infinite population was used (Cochran, 1977).

$n_0$  = sample size

$z = 1.96$  (selected critical value of desired confidence level)

$p = 0.5$  (assuming the maximum variability, which is equal to 50%)

$q = 1 - p$

$e = 0.05$  ( $\pm 5\%$  desired level of precision at 95% confidence level)

$n_0 = (1.96)^2(0.5)(0.5)/(0.05)^2$

$n_0 = 384.16$

To ensure minimum response rate, 10% overage was added to the calculated sample size to accommodate possible drop out, non-response, incomplete response and late response.

### Sampling technique

Respondents (422) from public sector, private sector, non-governmental organization, faith-based organization and donor agency involved in HIV/AIDS supply chain management without gender discrimination were selected using random sampling technique. The study excluded those who had not spent up to two years in their respective organizations and obtained at least bachelor's degree qualification.

### Data collection

Primary and secondary sources of data were used for the study. We used the secondary data

for literature review and design of the questionnaire. The secondary data was collected from textbooks, journals and newspapers. The primary sources of data were those collected from the field through a structured self-completed questionnaire. The purpose of the study and questionnaire were explained to the participants and the consent of each participant was obtained before joining the study. Participants were free to withdraw at any point from the study without consequences. The identity of participants was kept anonymous and confidential by excluding their names and organizations in the questionnaire. The questionnaire had twenty-three (23) questions with which relevant information in the area of socio-demographic characteristics, areas of training and knowledge distribution on supply chain functions were obtained. The questionnaire required about 20 minutes to complete. We ensured construct validity by fashioning the questionnaire based on relevant literatures and empirical studies. To ensure content validity, the questionnaire was reviewed by the supervisor and pre-tested and modifications made based on the results of the review and pre-test. The survey was conducted between September and December 2019.

### Data analysis

Returned questionnaires were checked for accuracy, completeness and consistency. Usable questionnaires were numbered serially and coded. Each questionnaire was captured on the excel template while ensuring the serial number on the hard copy of the questionnaire ties with the serial number on the excel template. The entries in the excel template were rechecked for accuracy before data analysis. Analysis of data was carried out with Statistical Package for Social Sciences (SPSS Version 20.0) and Chi-square statistic to determine the level of association at 5% level of significance ( $p \leq 0.05$ ).

## Results and Discussion

We administered 422 questionnaires, only 396 questionnaires were returned giving a response rate of 93.8%. Table (1) captured socio-demographic characteristics with age of most (96.0%) of the respondents between 30 and 59 years. Most of the respondents (69.4%) were male, with years of experience in HIV/AIDS supply chain between 4 and 15 years and more than half of the respondents had master's degree

as their highest educational qualification. Most of the respondents work at the national and state levels in the NGO and public sector with majority (74.2%) in the rank of manager, supervisor, specialist, advisor and officer. Table (2) captured the areas of previous trainings in supply chain functions, table (3) percentage frequency of knowledge level of supply chain functions, table (4) perception towards supply chain workforce capacity, table (5) Cronbach's alpha test scores and table (6) Chi square test.

The socio-demographic characteristics of the respondents (Table 1) showed that the respondents were drawn from all levels of the health sector with predominant respondents from national and state levels that drive supply chain policy development and implementation. It also entails stakeholders that have played key roles at the different levels and acknowledged supply chain as a key driver for successful HIV/AIDS program implementation. This is essential for development of competent and knowledgeable workforce needed for health supply chain success. The various stakeholders denote diverse perspectives, expertise and capacity to enable consensus, promoting national and local ownership for a sustainable strategy to improve HIV/AIDS supply chain performance. The respondents have substantial experience with good understanding of the supply chain management needs of the HIV/AIDS program, and can be trusted for reliable and valid results, thus guaranteeing credence and quality of the research outcomes. With more than half of the respondents with master's degree as their highest educational qualification it shows that the respondents have attained some level of skill which can be enhanced to promote effective and efficient supply chain functions. They have workable knowledge of good supply chain management. In the present study, the respondents had received training in the key supply chain functions (Table 2). This means that the respondents used in this study have basic background and knowledge required for their position.

The study revealed good knowledge in some supply chain functions (serving customers, product selection, procurement, logistics management information system and monitoring and evaluation) and capacity gaps in risk management, quantification, inventory strategy and warehousing and distribution (Table 3) and

use of quantification results to inform procurement of HIV/AIDS products within government system at the national and state levels (Table 4). This finding supports existing body of knowledge; Matowe *et al.* (2008) reported limited skills on quantification, inventory strategy, ordering, receiving, storing and distribution, and TGF (2017) reported that supply chain management remains a significant challenge and interventions by donors (The Global Fund, PEPFAR, USAID, United Nations Agencies etc.) only resulted to improvement in procurement and getting the products into the country but do not address the challenges of quantification and getting the products to the intended beneficiaries. Itiola and Agu (2018) reported that requisite supply chain management skills and competencies are inadequate in the Nigeria public sector, whereas Matowe *et al.* (2008) observed that the weakness of health supply chains has remained a consistent barrier across a range of low- and middle- income countries. Therefore, effective supply chains are vital to deliver essential health commodities (Cometto *et al.*, 2014) and weakness of supply chain functions increases the potential for the entry of counterfeit and substandard products (WHO Bulletin, 2010). On the other hand, Dowling (2011) reported that stock outs of essential commodities are common in many low- and middle-income countries, with a mean availability of core medicines in the public sector estimated between 38.2% in sub-Saharan Africa and 57.7 % in Latin America and the Caribbean. As a result of inadequate forecasting and information flow among stakeholder's stock outs of ARV drugs are common among health facilities in west and central Africa (UNICEF *et al.*, 2008). A similar situation has been noted in east and southern Africa, where stock outs of ARVs and other life-saving drugs have also been a problem (Thom and Langa, 2010).

Notwithstanding past huge investment over the past decades, national supply chains are often unable to respond effectively to existing demands, putting health outcomes at risk (Brown *et al.*, 2014). In a previous study, Waako *et al.* (2009) reported inadequate human resources capacity to select, quantify and distribute ARVs and related commodities as some of the problems in East African countries. Despite PEPFAR efforts to improve the capacity of partner country governments to quantify, forecast, procure,

warehouse, distribute, and track commodities, challenges to assuring consistent and reliable supply chain functioning remain in many countries (IOM, 2013). Reliable supply chain is critical for sustainable and cost-efficient HIV/AIDS responses as well as to avoid disruptions to the care and treatment of people living with HIV/AIDS (IOM, 2013).

Furthermore, this study (Table 4) revealed that skilled workforce is an important part of functional HIV/AIDS system, contributes to health systems strengthening and vital for improving health outcomes and achieving health-related Sustainable Development Goals. The result of this study is consistent with reports of previous studies (WHO, 2000; Leatherman *et al.*, 2010; Frenk, 2010; Schneider *et al.*, 2011). It follows that supply chain workforce capacity should be developed to ensure availability of skills to provide quality health services (Matovu *et al.*, 2013). Furthermore, for supply chains to run effectively, it requires dynamic workforce (which is the most important resource) at all levels who are motivated and possess the competencies required to fulfill essential supply chain functions.

Similarly, the study showed that there is shortage of manpower at the sub-national level and the country's current poor economic situation may not allow for personnel recruitment in the immediate future (Table 4). Supply chain workforce capacity gaps have been reported in low- and middle-income countries with some having vacancy rates of about 71% for public sector posts that would require accredited pharmaceutical training (WHO, 2011), often due to a combination of insufficient training as well as 100-150% higher wages in the private sector as compared to the public sector (Cometto *et al.*, 2014). There is a rising need to address human resources capacity requirements for supply chain systems (Cometto *et al.*, 2014) and investments in the health supply chain personnel will be worthwhile and effective strategy to improve the overall efficiency of health systems (Soucat and Scheffler, 2013). More so, workforce crisis due to brain drain poses enormous challenge in meeting the manpower capacity needs in the healthcare sector (Ike, 2007) and may hinder progress towards country ownership and sustainability. While there may be adequate capacity in the private sector, available human resource in the Nigerian public sector is inadequate and do not

have requisite supply chain skills and competencies (Itiola and Agu, 2018). It is well-known that the global problem of insufficient and adequately trained human resources for health is most critical in sub-Saharan Africa with alarming health workforce crisis (Anywangwe and Mtonga, 2007). In a previous work, Frenk (2010) reported workforce shortage as the most complex challenges of health systems strengthening. Matovu *et al.* (2011) recognized workforce shortage as significant constraint in achieving the SDGs. Inadequate human resource for health is an important global problem in Sub-Saharan Africa (Anywangwe and Mtonga, 2007). In another study, Adekola and Adelanwa (2014) reported human resource crisis in all areas of the health system and cadres including the HIV/AIDS supply chain workforce in Nigeria.

A number of reasons have been provided for the human resource shortage; chronic underinvestment in human resources (IOM, 2011), frozen recruitment and salaries (IOM, 2011), restricted public budgets (IOM, 2011), higher turnover of health workforce (IOM, 2011), insufficient compensation (Oleribe *et al.*, 2016), harsh working conditions (Oleribe *et al.*, 2016), high burden of HIV and AIDS (Mazibuko *et al.*, 2014), increased numbers of patients needing antiretroviral (ARV) services (Mazibuko *et al.*, 2014), migration to developed countries in search of greener pastures (Waako *et al.*, 2009; Itiola and Agu, 2018), higher salaries within externally funded projects, sometimes more than twice as obtained in the public sector (Windisch *et al.*, 2011), motivation (Akinyemi and Atilola, 2013) and uneven distribution of health workers (Bangdiwala *et al.*, 2010; Adeloje *et al.*, 2017).

The problem of human resources skills weakness in supply chain management in Nigeria needs to be addressed to ensure country's progress towards sustainability. This is even more imperative now with the declining donor funding. PEPFAR's contribution to health workforces in partner countries has been directed to more pre-service production. However, partner countries continue to have huge need for health workforce development and retention (IOM, 2013). Therefore, adherence by partner countries to the Global Code of Practice on the International Recruitment of Health Personnel and follow through on commitments to the Abuja Declaration could support both sustainability of

their own health workforces and country ownership (OAU, 2001; IOM, 2013).

A reliability analysis (Table 5) was carried out on the knowledge level of essential supply chain functions scale comprising 9 items. Cronbach's alpha showed the questionnaire is reliable,  $\alpha = 0.925$ . Chi-square ( $\chi^2$ ) test (Table 6) revealed a

relationship between knowledge of essential supply chain functions and HIV/AIDS supply chain workforce capacity ( $p < 0.05$ ). We accepted the alternative hypothesis ( $H_a$ ), therefore knowledge of essential supply chain functions is a significant factor of HIV/AIDS supply chain workforce capacity.

**Table 1.** Socio-demographic Characteristics of Respondents

| Socio-demographic Characteristics | Categorization               | Number (%)  |
|-----------------------------------|------------------------------|-------------|
| Age (Years)                       | 20-29                        | 0 (0.0)     |
|                                   | 30-39                        | 121 (30.6)  |
|                                   | 40-49                        | 207 (52.3)  |
|                                   | 50-59                        | 52 (13.1)   |
|                                   | $\geq 60$                    | 16 (4.0)    |
|                                   | Total                        | 396 (100.0) |
| Gender                            | Female                       | 121 (30.6)  |
|                                   | Male                         | 275 (69.4)  |
|                                   | Total                        | 396 (100.0) |
| Years of Experience (years)       | 0-3                          | 34 (8.6)    |
|                                   | 4-7                          | 104 (26.3)  |
|                                   | 8-11                         | 138 (34.8)  |
|                                   | 12-15                        | 103 (26.0)  |
|                                   | $\geq 16$                    | 17 (4.3)    |
|                                   | Total                        | 396 (100.0) |
| Sector of Engagement              | Public                       | 103 (26.0)  |
|                                   | Private                      | 52 (13.1)   |
|                                   | Faith-based organization     | 17 (4.3)    |
|                                   | NGO                          | 207 (52.3)  |
|                                   | Donor Agency                 | 17 (4.3)    |
|                                   | Total                        | 396 (100.0) |
| Job Title                         | Director                     | 68 (17.2)   |
|                                   | Associate/Assistant Director | 34 (8.6)    |
|                                   | Manager/Supervisor           | 156 (39.4)  |
|                                   | Specialist/Advisor/Officer   | 138 (34.8)  |
|                                   | Total                        | 396 (100.0) |
| Level of Supply Chain Work        | Health Facility              | 20 (5.1)    |
|                                   | LGA                          | 52 (13.1)   |
|                                   | State                        | 138 (34.8)  |
|                                   | National                     | 175 (44.2)  |
|                                   | International                | 11 (2.8)    |
|                                   | Total                        | 396 (100.0) |
| Educational Qualification         | Bachelor's Degree            | 119 (30.1)  |
|                                   | Postgraduate Diploma         | 14 (3.5)    |
|                                   | Fellowship                   | 35 (8.8)    |
|                                   | Master's Degree              | 221 (55.8)  |
|                                   | Doctorate                    | 7 (1.8)     |
|                                   | Total                        | 396 (100.0) |

**Table 2.** Respondents Areas of Training and Experience in Supply Chain Management

| Variables                                      | Yes (%)    | No (%)     |
|--|------------|------------|
| Serving Customers                              | 207 (52.3) | 189 (47.7) |
| Product Selection                              | 207 (52.3) | 189 (47.7) |
| Quantification                                 | 207 (52.3) | 189 (47.7) |
| Procurement                                    | 258 (65.2) | 138 (34.8) |
| Inventory Strategy                             | 258 (65.2) | 138 (34.8) |
| Warehousing and Distribution                   | 241 (60.9) | 155 (39.1) |
| Logistics Management Information System (LMIS) | 258 (65.2) | 138 (34.8) |
| Monitoring and Evaluation                      | 207 (52.3) | 189 (47.7) |
| Risk Management                                | 155 (39.1) | 241 (60.9) |

**Table 3.** Percentage Frequency of Knowledge Level of Supply Chain Functions

| Items   | Positive Responses Frequency N (%) |
|---|------------------------------------|
| Nigeria HIV/AIDS supply chain workforce has demonstrated capacity in the key supply chain functions |                                    |
| Serving Customers   | 336 (84.8)                         |
| Product Selection   | 281 (71.0)                         |
| Quantification  | 175 (44.2)                         |
| Procurement   | 327 (82.6)                         |
| Inventory Strategy  | 193 (48.7)                         |
| Warehousing and Distribution  | 190 (48.0)                         |
| Logistics Management Information System (LMIS)  | 312 (78.8)                         |
| Monitoring and Evaluation   | 307 (77.5)                         |
| Risk Management   | 132 (33.3)                         |

Positive responses = Agree/ Strongly Agree

**Table 4.** Percentage Frequency of Respondents Perception towards Supply Chain Workforce Capacity

| Items  | Positive Responses Frequency N (%) |
|--|------------------------------------|
| Development of skilled workforce contributes to health systems strengthening   | 396 (100)                          |
| Supply chain workforce is an important part of functional HIV/AIDS system  | 396 (100)                          |
| Skilled supply chain workforce is vital for improving health outcomes and achieving health-related Millennium Development Goals  | 396 (100)                          |
| There is shortage of manpower at the sub-national level and the country's current poor economic situation may not allow for personnel recruitment in the immediate future                          | 344 (86.9)                         |
| There are still capacity gaps at the national and state levels especially for quantification and use of quantification results to inform procurement of HIV/AIDS products within Government system | 379 (95.7)                         |
| Inadequate workforce is the most important problem of Nigeria HIV/AIDS supply chain  | 241 (60.9)                         |

Positive responses = Agree/ Strongly Agree

**Table 5.** Cronbach's Alpha Test on Knowledge Level of Supply Chain Functions

| Items   | Mean  | SD     | Factor Loading | Cronbach's Alpha |
|---|-------|--------|----------------|------------------|
| Nigeria HIV/AIDS supply chain workforce has demonstrated capacity in the key supply chain functions |       |        |                | <b>0.925</b>     |
| Serving Customers   | 3.876 | 0.8493 | 0.891          |                  |
| Product Selection   | 3.576 | 1.1722 | 0.846          |                  |

|  |       |        |       |  |
|--|-------|--------|-------|--|
| Quantification                                 | 3.005 | 1.0626 | 0.759 |  |
| Procurement                                    | 3.745 | 0.7912 | 0.786 |  |
| Inventory Strategy                             | 2.965 | 1.1600 | 0.777 |  |
| Warehousing and Distribution                   | 3.104 | 1.2855 | 0.802 |  |
| Logistics Management Information System (LMIS) | 3.662 | 0.9608 | 0.869 |  |
| Monitoring and Evaluation                      | 3.699 | 0.7484 | 0.671 |  |
| Risk Management                                | 2.914 | 1.0226 | 0.775 |  |
| Mean of mean± SD                               | 3.394 | 1.006  |       |  |

**Table 6.** Relationship between Knowledge of Supply Chain Functions and Supply Chain Workforce Capacity

| Knowledge of Supply Chain Functions | Factors of Supply Chain Workforce Capacity |                       | Total        | $\chi^2$ | p-value |
|-------------------------------------|--|-----------------------|--------------|----------|---------|
|                                     | High Level Factors (%)                     | Low Level Factors (%) |              |          |         |
| High Knowledge                      | 281 (93.1)                                 | 21 (6.9)              | 302 (100.0%) | 207      | 0.001   |
| Low Knowledge                       | 19 (20.2)                                  | 75 (79.8)             | 94 (100.0%)  |          |         |

Null Hypothesis (H<sub>0</sub>): Knowledge level of supply chain functions is not a significant factor of supply chain workforce capacity.

**Alternative Hypothesis (H<sub>a</sub>):** Knowledge level of supply chain functions is a significant factor of supply chain workforce capacity.

## Conclusion

The study revealed lack of capacity in essential supply chain functions (e.g. warehouse and distribution, inventory strategy, quantification, and risk management) among HIV/AIDS supply chain workforce in Nigeria to provide quality HIV/AIDS prevention, care and treatment services. This may pose threat to effectively plan for HIV/AIDS service delivery and sustainability of the national HIV/AIDS response.

## Recommendations

Federal and State Ministries of Health should adopt a mix of effective human resources capacity building approaches to proactively increase knowledge and skills of the supply chain workforce particularly in the observed areas of deficiency e.g. warehouse and distribution, inventory strategy, quantification and risk management to ensure availability of well-prepared, skilled and knowledgeable workforce vital for well-functioning HIV/AIDS supply chain and quality services.

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